

AGENDA

RETIREMENT BOARD MEETING

REGULAR MEETING October 11, 2017 9:00 a.m. Retirement Board Conference Room The Willows Office Park 1355 Willow Way, Suite 221 Concord, California

THE RETIREMENT BOARD MAY DISCUSS AND TAKE ACTION ON THE FOLLOWING:

- 1. Pledge of Allegiance.
- 2. Accept comments from the public.
- 3. Routine items for October 11, 2017.
 - a. Approve certifications of membership.
 - b. Approve service and disability allowances.
 - c. Accept disability applications and authorize subpoenas as required.
 - d. Approve death benefits.
 - e. Accept Asset Allocation Report.
 - f. Accept Liquidity Report.

CLOSED SESSION

4. The Board will go into closed session under Gov. Code Section 54957 to consider recommendations from the Medical Advisor and/or staff regarding the following disability retirement applications:

| | <u>Member</u> | Type Sought | <u>Recommendation</u> |
|----|---------------|-------------------|-----------------------|
| a. | Mark Danner | Service Connected | Service Connected |
| b. | Brian Plake | Service Connected | Service Connected |

OPEN SESSION

- 5. Consider and take possible action to approve a pool of investment legal counsel firms.
- 6. Consider authorizing the attendance of Board:
 - a. Annual Partners Meeting, Long Wharf, November 15-16, 2017, Boulder, CO
 - b. California Institutional Investor Forum, Markets Group, December 7, 2017, Napa, CA
- 7. Miscellaneous
 - a. Staff Report
 - b. Outside Professionals' Report
 - c. Trustees' comments

The Retirement Board will provide reasonable accommodations for persons with disabilities planning to attend Board meetings who contact the Retirement Office at least 24 hours before a meeting.

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CONTRA COSTA COUNTY EMPLOYEES' RETIREMENT ASSOCIATION

BOARD OF RETIREMENT

Meeting Date 10/11/17 Agenda Item #3

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October 11, 2017

Items requiring Board Action

Certifications of Membership – see list and classification forms.

B. Service and Disability Retirement Allowances:

| | | Effective | Option | | |
|-------------------------|---------------|-------------|-------------|-----------------|-----------------|
| <u>Name</u> | <u>Number</u> | <u>Date</u> | <u>Type</u> | Group | <u>Selected</u> |
| Bartlow, Eric | 44075 | 08/01/17 | SR | Tier II and III | Unmod |
| Burrious, Dale | 60167 | 07/15/17 | SR | Tier II | Unmod |
| Costa, Leo Jr. | 42410 | 07/07/17 | SR | Tier II and III | Unmod |
| De Vera, Anita | 52281 | 07/21/17 | SR | Tier II and III | Unmod |
| Dominguez, Jesus | 54573 | 06/29/17 | SR | Tier II and III | Unmod |
| Gaskin, Sean | 60299 | 07/15/17 | SR | Safety A | Unmod |
| Hart, Ronald | 60288 | 03/31/17 | SR | Tier II and III | Option 1 |
| Henning, Vanessa | 70881 | 07/01/17 | SR | Tier III | Unmod |
| Imada-Delgado, Adrienne | 50389 | 07/07/17 | SR | Tier II and III | Unmod |
| Lui, Arnold | 71552 | 07/06/17 | SR | Safety A | Unmod |
| Mangewala, Jeanine | 46632 | 07/11/17 | SR | Tier III | Unmod |
| McCord, Marta | D3301 | 08/23/17 | SR | Tier III | Unmod |
| Monares, Sara | 40883 | 07/18/17 | SR | Tier III | Unmod |
| Morton, Margarita | D3406 | 07/17/17 | SR | Tier I | Option 1 |
| Muir, Jennifer | D3406 | 07/14/17 | SR | Tier I | Unmod |
| Munn, Susan | 31113 | 08/01/17 | SR | Tier I | Unmod |
| Novelli, David | 50828 | 05/01/17 | SR | Safety A | Unmod |
| Peterson, Mark | 40773 | 06/15/17 | SR | Tier II and III | Unmod |
| Riso, Deborah | 72081 | 08/01/17 | SR | Tier III | Unmod |
| Taylor, Pamela | 55513 | 08/06/17 | SR | Tier II and III | Unmod |
| Visak, Claude | 56690 | 08/01/17 | SR | Tier III | Option 1 |
| Webber, Jennifer | 47800 | 08/03/17 | SR | Tier III | Unmod |

C.

Disability Retirement Applications: The Board's Hearing Officer is hereby authorized to issue subpoenas in the following cases involving disability applications:

Type

NSP = Non-Specified

| Datti, Hark | 07230 | | 05/01/1 | , | 300 |
|-------------|--------------|-----------|--------------|---|-------------|
| Butti, Mark | 67230 | | 09/01/1 | 7 | SCD |
| <u>Name</u> | <u>Numbe</u> | <u>er</u> | <u>Filed</u> | | <u>Type</u> |

KEY:

Group <u>Option</u> I = Tier I* = County Advance II = Tier II Selected w/option SCD = Service Connected Disability III = Tier III SR = Service Retirement S/A = Safety Tier A NSCD = Non-Service Connected Disability S/C = Safety Tier C

CONTRA COSTA COUNTY EMPLOYEES' RETIREMENT ASSOCIATION

BOARD OF RETIREMENT

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| Haramaki, Kim | 55194 | 05/23/16 | SCD |
|------------------|-------|----------|------|
| Lattier, Idrissa | 63908 | 09/01/17 | NSCD |

D.

Deaths:

| Deachor | | |
|----------------------|---------------|--|
| <u>Name</u> | Date of Death | Employer as of Date of Death |
| Blue, Kenneth | 08/03/17 | Contra Costa County |
| Daly, Ralph | 08/19/17 | Beneficiary |
| Donavan, Elsbeth | 08/06/17 | Beneficiary |
| Drenik, Louise | 09/27/17 | Superior Courts of California of Contra Costa County |
| Egan, Emmett | 09/23/17 | Contra Costa County |
| Fasheh, Hanada | 09/07/17 | Contra Costa County |
| Henderson, Rita | 08/13/17 | Superior Courts of California of Contra Costa County |
| Jarratt, Roy | 09/10/17 | Contra Costa County |
| Knight, Richard | 09/07/17 | Contra Costa County |
| Lyons, Mary Jane | 09/29/17 | Contra Costa County |
| Manasian, Androosh | 09/20/17 | Contra Costa County |
| Miller, Barbara | 09/05/17 | Contra Costa County |
| Petrie, Deanna | 09/09/17 | Contra Costa County |
| Pincu, Lester | 09/04/17 | Contra Costa County |
| Samuels, Yolanda | 09/12/17 | Contra Costa County |
| Scott, Jessie Anne | 09/09/17 | Contra Costa County |
| Seeley, Lorraine | 08/16/17 | Beneficiary |
| Semien, James | 09/11/17 | Contra Costa County |
| Silverfoote, Loretta | 09/29/17 | Contra Costa County |
| Snelson, Evelyn | 09/18/17 | Beneficiary |
| Walzer, Molly | 08/29/17 | Contra Costa County |
| Winston, Donna | 03/26/17 | Beneficiary |
| Zbacnik, Ann | 09/22/17 | Superior Courts of California of Contra Costa County and Beneficiary |

KEY:

Group
I = Tier I
II = Tier II
III = Tier III
S/A = Safety Tier A
S/C = Safety Tier C

Option

* = County Advance
Selected w/option

NSP = Non-Specified

SCD = Service Connected Disability

SR = Service Retirement

NSCD = Non-Service Connected Disability

CERTIFICATION OF MEMBERSHIPS

Meeting Date
10/11/17
Agenda Item
#3a.

| | Employee | | Membership | | |
|---------------------------|----------|------|------------|---|--|
| Name | Number | Tier | Date | Employer | |
| Adams, Roshawn R. | 62992 | P5.2 | 08/01/17 | Contra Costa County | |
| Allen, Tanya L. | 85057 | P4.2 | 08/01/17 | Contra Costa County Fire Protection Dist. | |
| Altimari, Christiana R. | 82573 | P5.2 | 08/01/17 | Contra Costa County | |
| Amin, Kafia | 76046 | P5.2 | 08/01/17 | Contra Costa County | |
| Arana, Kathy P. | 85124 | P5.2 | 08/01/17 | Contra Costa County | |
| Armstrong-Azhar, Amina S. | 85095 | P5.2 | 08/01/17 | Contra Costa County | |
| Barrett, Krystal C. | 82956 | P5.2 | 08/01/17 | Contra Costa County | |
| Berbert, Ren Y. | 84982 | P5.2 | 08/01/17 | Contra Costa County | |
| Broach, Thyu Van T. | 84960 | P5.2 | 08/01/17 | Contra Costa County | |
| Broom, Annesha T. | 80977 | P5.2 | 08/01/17 | Contra Costa County | |
| Caesar, Michael V. | 82561 | P5.2 | 08/01/17 | Contra Costa County | |
| Cahayag, Lolita S. | 83294 | P5.2 | 08/01/17 | Contra Costa County | |
| Carias, Mary Jane B. | 85038 | P5.2 | 08/01/17 | Contra Costa County | |
| Castaner, Alexandra | 84741 | P5.2 | 08/01/17 | Contra Costa County | |
| Chi Pendo, Euredis | 85064 | P5.2 | 08/01/17 | Contra Costa County | |
| Chiu, Jiaqun D. | 84928 | P5.2 | 08/01/17 | Contra Costa County | |
| Contreras, Mariela L. | 85062 | P5.2 | 08/01/17 | Contra Costa County | |
| Cremin, Laura E. | 85082 | P5.2 | 08/01/17 | Contra Costa County | |
| Day, Briana M. | 83667 | P5.2 | 08/01/17 | Contra Costa County | |
| Divine, Tambra K. | 73068 | P5.2 | 08/01/17 | Contra Costa County | |
| Duran, Corion D. | 85078 | P5.2 | 08/01/17 | Contra Costa County | |
| Durham, Kimberlee A. | 85039 | P5.2 | 08/01/17 | Contra Costa County | |
| Elstermeyer, Amy C. | 85061 | P5.2 | 08/01/17 | Contra Costa County | |
| Eustis, Evan D. | 69551 | III | 08/01/17 | Contra Costa County | |
| Farrington, Grant D. | 85086 | P5.2 | 08/01/17 | Contra Costa County | |
| Fontanilla, Gemma S. | 84995 | P5.2 | 08/01/17 | Contra Costa County | |
| Garcia, Antonette I. | 85085 | P5.2 | 08/01/17 | Contra Costa County | |
| Gaskins, David W. | 85084 | P5.2 | 08/01/17 | Contra Costa County | |
| Gonzales, Kere N. A. | D9500 | P5.3 | 08/01/17 | Superior Courts | |
| Gonzalez, Noelia G. | 53044 | III | 08/01/17 | Contra Costa County | |
| Hibner, Shelby M. | 80114 | P5.2 | 08/01/17 | Contra Costa County | |
| Hughes-Tiger, Valerie | 83551 | P5.2 | 08/01/17 | Contra Costa County | |
| Jackson, Jimmie J. | 84014 | P5.2 | 08/01/17 | Contra Costa County | |
| Jalali, Cyrus | 85016 | P5.2 | 08/01/17 | Contra Costa County | |
| Johnson, Rochelle N. | 85091 | P5.2 | 08/01/17 | Contra Costa County | |
| Johnson, Yuka N. | 84959 | P5.2 | 08/01/17 | Contra Costa County | |
| Jones, Courtney C. | 85063 | P5.2 | 08/01/17 | Contra Costa County | |
| Kim, Sookyoung | 84996 | P5.2 | 08/01/17 | Contra Costa County | |
| Larson, William S. | 84927 | P5.2 | 08/01/17 | Contra Costa County | |
| Lawlor, Joseph W. | 84020 | P5.2 | 08/01/17 | Contra Costa County | |

Key:

| I = Tier I | P4.2 = PEPRA Tier 4 (2% COLA) | S/A = Safety Tier A |
|----------------|-------------------------------|---------------------|
| II = Tier II | P4.3 = PEPRA Tier 4 (3% COLA) | S/C = Safety Tier C |
| III = Tier III | P5.2 = PEPRA Tier 5 (2% COLA) | S/D = Safety Tier D |
| | P5.3 = PEPRA Tier 5 (3% COLA) | S/E = Safety Tier E |

CERTIFICATION OF MEMBERSHIPS

| | | | T | |
|------------------------------|----------|------|------------|---|
| | Employee | | Membership | |
| Name | Number | Tier | Date | Employer |
| Lewis, Helen D. | 84972 | P5.2 | 08/01/17 | Contra Costa County |
| Linnen, Karin L. | 83118 | P5.2 | 08/01/17 | Contra Costa County |
| Liu Kung, Linda | 85035 | P5.2 | 08/01/17 | Contra Costa County |
| Luther, Mychal A. | 84116 | P5.2 | 08/01/17 | Contra Costa County |
| Macias, Giovanni G. | 80601 | P5.2 | 08/01/17 | Contra Costa County |
| Mastromarco, Shannon G. | 83923 | P5.2 | 08/01/17 | Contra Costa County |
| Mehan, Arsh N. | 70541 | P5.2 | 08/01/17 | Contra Costa County |
| Moakley, David P.H. | 82105 | P5.2 | 08/01/17 | Contra Costa County |
| Moore, Daniel B. | 85068 | P5.2 | 08/01/17 | Contra Costa County |
| Nair, Suman | 85081 | P5.2 | 08/01/17 | Contra Costa County |
| Neilson, Jersey J. | 84716 | P5.2 | 08/01/17 | Contra Costa County |
| Oliveros, Nancy P. | 85037 | P5.2 | 08/01/17 | Contra Costa County |
| Ouabo, Brigitte | 85048 | P5.2 | 08/01/17 | Contra Costa County |
| Perez, Sonia | 85067 | P5.2 | 08/01/17 | Contra Costa County |
| Rebel, Amanda H. | 85105 | P5.2 | 08/01/17 | Contra Costa County |
| Reid, Nicolette A. | D7830 | P4.3 | 08/01/17 | San Ramon Valley Fire District |
| Rhoades, Chelsea N. | 84956 | P5.2 | 08/01/17 | Contra Costa County |
| Richards, Dennis W. | 84993 | P5.2 | 08/01/17 | Contra Costa County |
| Rodriguez, James C. | 84967 | P5.2 | 08/01/17 | Contra Costa County |
| Sage, Heather R. | 85051 | P5.2 | 08/01/17 | Contra Costa County |
| Salanga, Bryan J.G. | 84998 | P5.2 | 08/01/17 | Contra Costa County |
| Singh, Sandeep S. | 85083 | P5.2 | 08/01/17 | Contra Costa County |
| Sullins, Annette M. | 85056 | P4.2 | 08/01/17 | Contra Costa County Fire Protection Dist. |
| Takele, Gashaw | 85049 | P5.2 | 08/01/17 | Contra Costa County |
| Tam, Kenneth K.H. | 82895 | P5.2 | 08/01/17 | Contra Costa County |
| Thomas, Jovan B. | 85079 | P5.2 | 08/01/17 | Contra Costa County |
| Torres, Ricardo C. | 85009 | P5.2 | 08/01/17 | Contra Costa County |
| Trujillo, Celia G. | 85069 | P5.2 | 08/01/17 | Contra Costa County |
| Truong, Tuyet A.T. | 84958 | P5.2 | 08/01/17 | Contra Costa County |
| Turner, Shannon P. | 85101 | P5.2 | 08/01/17 | Conta Costa County |
| Ubaldo Jr., Sofronio S. | 79387 | P5.2 | 08/01/17 | Contra Costa County |
| Urias De Romero, Patricia I. | 85050 | P5.2 | 08/01/17 | Contra Costa County |
| Walkup, Ashley M. | 85019 | P5.2 | 08/01/17 | Contra Costa County |
| Washington, Linda R. | 85065 | P5.2 | 08/01/17 | Contra Costa County |
| Zafari, Nahida | 84966 | P5.2 | 08/01/17 | Contra Costa County |

Key:

| I = Tier I | P4.2 = PEPRA Tier 4 (2% COLA) | S/A = Safety Tier A |
|----------------|-------------------------------|---------------------|
| II = Tier II | P4.3 = PEPRA Tier 4 (3% COLA) | S/C = Safety Tier C |
| III = Tier III | P5.2 = PEPRA Tier 5 (2% COLA) | S/D = Safety Tier D |
| | P5.3 = PEPRA Tier 5 (3% COLA) | S/E = Safety Tier E |

TIER CHANGES

| Name | Employee Number | Old Tier | New Tier | Effective Date | Employer | Reason for Change |
|---------------------|--------------------|----------|-------------|-------------------|---------------------|--------------------------------------|
| Caughman, Krysta A. | 84315 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Cope, Nathaniel G. | 84302 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Doyle, Alexander M. | 84356 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Gonzalez, Bryan J. | 84319 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Lebron, Ruben P. | 84316 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Leffle, Kara J. | 84308 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| McEvoy, Christopher | 79424 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| O'Rourke, Abby L. | 85014 | P5.2 | III | 07/01/17 | Contra Costa County | Reciprocity Established |
| Rivera, Allen | 84306 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Smith, Jasmine | 84307 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Stucker, Cody J. | 84304 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Vanderbilt, Samuel | 84303 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |
| Verdugo, Jhony | 84309 | P5.2 | S/E | 08/01/17 | Contra Costa County | Promotion Into Safety Classification |

Key:

| I = Tier I | P4.2 = PEPRA Tier 4 (2% COLA) | S/A = Safety Tier A |
|----------------|-------------------------------|---------------------|
| II = Tier II | P4.3 = PEPRA Tier 4 (3% COLA) | S/C = Safety Tier C |
| III = Tier III | P5.2 = PEPRA Tier 5 (2% COLA) | S/D = Safety Tier D |
| | P5.3 = PEPRA Tier 5 (3% COLA) | S/E = Safety Tier E |

Meeting Date 10/11/17 Agenda Item #3e.

Contra Costa County Employees' Retirement Association Asset Allocation as of August 31, 2017

| | Market | Percentage | Phase 2b Target | Phase 2b | Long Term | Long Term |
|--|---------------|---------------|-----------------|--------------|-----------|--------------|
| Liquidity | Value | of Total Fund | Percentage | Over/(Under) | Target | Over/(Under) |
| Insight | 937,526,309 | 11.4% | 12.6% | -1.2% | | |
| Sit | 493,938,691 | 6.0% | 6.2% | -0.2% | | |
| Dimensional Fund Advisors | 460,026,602 | 5.6% | 6.2% | -0.6% | | |
| Total Liquidity | 1,891,491,602 | 23.0% | 25.0% | -2.0% | 27.0% | -4.0% |
| - | | Ra | ange | | | |
| | | 16% | 5 - 28% | | | |
| Growth | • | | | | | |
| Domestic Equity | | | | | | |
| Boston Partners | 368,593,651 | 4.5% | 4.5% | -0.0% | | |
| Jackson Square | 380,211,820 | 4.6% | 4.5% | 0.1% | | |
| BlackRock Index Fund | 110,229,113 | 1.3% | 1.3% | 0.0% | | |
| Emerald Advisors | 253,991,243 | 3.1% | 3.0% | 0.1% | | |
| Ceredex | 232,792,138 | 2.8% | 3.0% | -0.2% | | |
| Total Domestic Equity | 1,345,817,965 | 16.4% | 16.3% | 0.1% | 6.0% | 10.4% |
| | | | | | | |
| Global & International Equity | | | | | | 0.70/ |
| Pyrford (BMO) | 439,242,800 | 5.3% | 5.2% | 0.1% | 6.0% | -0.7% |
| William Blair | 462,855,550 | 5.6% | 5.2% | 0.4% | 6.0% | -0.4% |
| JPMorgan Global Opportunities | 219,748 | 0.0% | 0.0% | 0.0% | | |
| First Eagle | 349,802,662 | 4.3% | 4.3% | -0.0% | | |
| Artisan Global Opportunities | 362,152,441 | 4.4% | 4.3% | 0.1% | | |
| PIMCO/RAE Emerging Markets | 352,299,680 | 4.3% | 4.2% | 0.1% | 5.0% | -0.7% |
| TT Emerging Markets | 327,329,729 | 4.0% | 4.2% | -0.2% | 5.0% | -1.0% |
| Total Global & International Equity | 2,293,902,610 | 27.9% | 27.4% | 0.5% | 22.0% | 5.9% |
| | 047 400 000 | 0.007 | 0.60/ | 0.20/ | 12.0% | -2.1% |
| Private Equity | 817,480,000 | 9.9% | 9.6% | 0.3% | 12.0% | -10.0% |
| Private Credit | 161,789,000 | 2.0% | 2.4% | -0.4% | | |
| Real Estate - Value Add | 161,870,000 | 2.0% | 4.0% | -2.0% | 4.0% | -2.0% |
| Real Estate - Opportunistic & Distressed | 465,271,000 | 5.7% | 4.0% | 1.7% | 4.0% | 1.7% |
| Real Estate - REIT (Adelante) | 67,411,725 | 0.8% | 1.0% | -0.2% | 1.0% | -0.2% |
| High Yield (Allianz) | 363,138,011 | 4.4% | 4.3% | 0.1% | 22.00/ | -8.2% |
| Total Other Growth Assets | 2,036,959,736 | 24.8% | 25.3% | -0.5% | 33.0% | -0.2% |
| Total Growth Assets | 5,676,680,311 | 69.0% | 69.0% | 0.0% | 61.0% | 8.0% |
| Total Groff Assets | 3,010,000,311 | | inge | 3.070 | 0 110 10 | |
| | | | - 80% | | | |
| Risk Diversifying | | | | | | |
| AFL-CIO | 280,468,134 | 3.4% | 3.5% | -0.1% | 3.0% | 0.4% |
| Diversifying Strategies (Wellington) | 191,300,841 | 2.3% | 2.5% | -0.2% | 9.0% | -6.7% |
| Total Risk Diversifying | 471,768,975 | 5.7% | 6.0% | -0.3% | 12.0% | -6.3% |
| | | Ra | nge | | | |
| | | 0% | - 10% | | | |
| Cash and Overlay | | | | | | |
| Overlay (Parametric) | 24,122,677 | 0.3% | 0.0% | 0.3% | | |
| Cash | 161,104,802 | 2.0% | 0.0% | 2.0% | 0.0% | 2.0% |
| Total Cash and Overlay | 185,227,479 | 2.3% | 0.0% | 2.3% | 0.0% | 2.3% |
| | | | | | | |
| Total Fund | 8,225,168,367 | 100% | 100% | 0% | 100% | 0% |
| | | | | | | |

^{*}Phase 2b targets and ranges reflect Phase 2b asset allocation targets accepted by the Board on July 12, 2017 (BOR Resolution 2017-6)

Private Market Investments As of August 31, 2017

| Page | REAL ESTATE - Value Add | Inception | Target | # of | Discretion | New Target | Funding | Market | % of | Outstanding |
|--|--|---------------|-------------|-----------|------------|-------------|-------------|-------------|-------------|-------------|
| 10/21/09 04/39/11 3141/18 GP 4/39/2014 55,000,000 51,5436,00 0.00% 0 | | Date | Termination | Extension | by GP/LP | Termination | Commitment | Value | Total Asset | Commitment |
| 0.67/30/07 12/31/15 0.67/ | ivesco IREF I | 10/22/03 | 04/30/11 | 3rd 1 YR | В | 4/30/2014 | 50,000,000 | 91,000 | 0.00% | |
| 1201/13 1201 | vesco IREF II | 05/30/02 | 12/31/15 | | | | 85,000,000 | 457,000 | 0.01% | |
| 12/01/14 12/01/12 12/01/15 12/01/15 12/01/15 12/01/14 12/01/15 | vesco (REF III | 08/01/13 | 08/01/20 | | | | 35,000,000 | 15,438,000 | 0.19% | 11,634,000 |
| 10/31/16 10/350/15 10/35 | vesco IREF IV | 12/01/14 | 12/01/21 | | | | 35,000,000 | 21,788,000 | 0.26% | 3,190,000 |
| 10/31/16 | ong Wharf FREG III | 03/30/02 | 12/30/15 | | | | 75,000,000 | 2,465,000 | 0.03% | |
| 10/31/16 09/90/14 10/31/15 01/31/15 01/31/16 01/31/15 | ong Wharf FREG IV | 08/14/13 | 09/30/21 | | | | 25,000,000 | 19,253,000 | 0.23% | |
| 10/31/16 01/31/12 01/31/15 01/31/16 | ong Wharf FREG V | 10/31/16 | 09/30/24 | | | | 50,000,000 | 15,331,000 | 0.19% | 33,355,000 |
| 10/31/16 09/30/124 1 | Salle Income & Growth Fund VI | 01/31/12 | 01/31/19 | | | | 75,000,000 | 44,216,000 | 0.54% | 3,946,000 |
| Total Countiments Counti | Salle Income & Growth Fund VII | 10/31/16 | 09/30/24 | | | | 75,000,000 | 42,831,000 | 0.52% | 32,234,000 |
| Total Total Target # of Discretion New Target Funding Market % of Outstanding Commitments Total Asset Commitment Value Total Asset Commitment Total Asset Commitment Total Asset Commitment Value Total Asset Commitment Value Value Total Asset Commitment Value Total Asset Commitment Value Total Asset Commitment Value Total Asset Commitment Value Value Total Asset Commitment Value Value Total Asset Commitment Value | | | | | | | 505,000,000 | 161,870,000 | 1.97% | 84,359,000 |
| Total Total Target # of Discretion New Target Funding Market % of Outside Commitment Walue Total Asset Commitment Commitment Walue Total Asset Commitment Commitment Commitment Walue Total Asset Commitment Commitment Commitment Commitment Commitment Commitment Col/30/15 | | Outstanding C | ommitments | | | | | 84,359,000 | | |
| Date Target # of Discretion New Target Funding Market % of Ours | | Total | | | | | • | 246,229,000 | | |
| Discretion Fatension Piew Target Funding Market % of Outstands Discretion Discre | | | | | | | • | | | |
| Capital Partners, L.P. III Object Termination Expension by GP/LP Termination Commitment Value Total Asset Commitment Capital Partners, L.P. III 105/31/072 06/30/124 1x1 2 NR GP 6/30/2006 75,000,000 33,017,000 10.37% 10.6% Capital Partners, L.P. IV 07/31/31/07 06/30/31/2 12/31/22 06/30/30 12/31/20 06/30/30 10.6% 33,017,000 0.40% 10.6% | AL ESTATE -Opportunistic & Distressed | Inception | Target | # of | Discretion | New Target | Funding | Market | % of | Outstanding |
| Capital Partners, LP. III 06/30/15 06/30/14 1st 2 YR GP 6/30/2016 75,000,000 30,206,000 0.37% Capital Partners, LP. IV 11/3/11 12/31/12 12/31/12 12/31/12 10,000,000 87,039,000 1,06% 97,97 Capital Partners, LP. V 07/31/13 12/31/16 12/31/16 12/31/16 98,000,000 10,00% 10,00% 10,00% Late Opportunities Fund VI 09/30/13 09/30/13 09/30/13 06/31/13 02/28/13 0.018% 10,00 | | Date | Termination | Extension | by GP/LP | Termination | Commitment | Value | Total Asset | Commitment |
| Capital Partners, I.P. (V. 12/31/07) 10/31/31/07 < | J Real Estate Capital Partners, L.P. III | 90/08/90 | 06/30/14 | 1st 2 YR | В | 6/30/2016 | 75,000,000 | 30,206,000 | 0.37% | |
| 12/31/13 12/31/15 | J Real Estate Capital Partners, L.P. IV | 12/31/07 | 09/30/16 | | | | 100,000,000 | 87,039,000 | 1.06% | |
| tate Opportunities Find V 12/15/11 12/31/16 109/30/23 09/30/23 09/30/24 12/39/24 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/16 12/31/17 12/31/31/31/31 12/31/31 12/31/31 12/31/31 12/31/31 12/31/31 12/31/31 12/31/ | J Real Estate Capital Partners, L.P. V | 07/31/13 | 12/31/22 | | | | 75,000,000 | 33,017,000 | 0.40% | 39,072,000 |
| tate Opportunities Find VII 09/30/12 | ktree Real Estate Opportunities Fund V | 12/15/11 | 12/31/16 | | | | 50,000,000 | 12,689,000 | 0.15% | |
| tate Opportunities Fund VII 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/28/15 02/24/16 02/24/15 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/16 02/24/24/26 02/24/24/26 02/24/24/24/24/24/24/24/24/24/24/24/24/24 | ıktree Real Estate Opportunities Fund VI | 09/30/13 | 09/30/20 | | | | 80,000,000 | 66,531,000 | 0.81% | 5,682,000 |
| Tressed Real Estate Opp. Find II 12/31/11 12/31/16 12/31/16 12/31/16 <td>aktree Real Estate Opportunities Fund VII</td> <td>02/28/15</td> <td>02/28/23</td> <td></td> <td></td> <td></td> <td>65,000,000</td> <td>4,416,000</td> <td></td> <td>58,500,000</td> | aktree Real Estate Opportunities Fund VII | 02/28/15 | 02/28/23 | | | | 65,000,000 | 4,416,000 | | 58,500,000 |
| 11/10/13 08/31/13 08/31/13 08/31/13 08/31/13 08/31/13 08/31/13 09/31/13 | guler Guff Distressed Real Estate Opp. Fund | 12/31/11 | 12/31/16 | | | | 75,000,000 | 53,819,000 | 0.65% | 11,993,000 |
| Treased Real Estate Opp. II Co-Inv 01/31/16 01/31/23 3 25,000,000 15,123,000 0.18% 3 Realty Fund II 12/31/11 12/31/18 12/31/18 12/30/00 25,000,000 21,913,000 0.27% 0.27% Realty Fund II 12/31/11 12/31/18 10/10/22 10/10/22 20,000,000 36,000,000 36,000,000 0.46% 20 Realty Fund IX 10/10/14 10/10/22 10/10/22 10/10/22 20,000,000 36,000,000 | guler Guff Distressed Real Estate Opp. Fund II | 08/31/13 | 08/31/20 | | | | 70,000,000 | 55,685,000 | %89.0 | 24,867,000 |
| Realty Fund II 11/10/13 11/10/12 | guler Guff Distressed Real Estate Opp. II Co-Inv | 01/31/16 | 01/31/23 | | | | 25,000,000 | 15,123,000 | | 10,567,000 |
| Realty Fund VIII 12/31/18 12/31/18 12/31/18 12/31/18 12/31/18 12/31/18 12/31/18 12/31/19 12/31/14 | ıulson Real Estate Fund II | 11/10/13 | 11/10/20 | | | | 20,000,000 | 21,913,000 | 0.27% | 1,874,000 |
| Counting Fund X 10/10/12 | igelo Gordon Realty Fund VIII | 12/31/11 | 12/31/18 | | | | 80,000,000 | 46,807,000 | 0.57% | 18,145,000 |
| Outstanding Commitments 780,000,000 465,271,000 5.66% 2.66,791,000 5.66% 2.66,791,000 5.66% 2.01,791,000 5.66% 2.01,791,000 5.66% 2.01,791,000 5.66% 2.01,791,000 5.667,062,000 6.67,062,000 6.67,062,000 6.67,791,000 6.67,793,000 < | gelo Gordon Realty Fund IX | 10/10/14 | 10/10/22 | | | | 65,000,000 | 38,026,000 | 0.46% | 31,091,000 |
| Total Total Total Target # of Discretion New Target Funding Market % of Ourstanding Commitments Location Larget # of Discretion New Target Funding Market % of Ourstanding Market Market % of Ourstanding Market Market Market Commonstanding Market Commonstanding Market Market Commonstanding Market Market Market Commonstanding Market Market Market Commonstanding Market Market Market Market Commonstanding Market Market Market Commonstanding Market Market Market Market Commonstanding Market Commonstanding Market Mar | | | | | | | 780,000,000 | 465,271,000 | | 201,791,000 |
| Total Total Target # of Discretion NewTarget Funding Market % of Outstanding Market % outstanding % outstanding % outstanding % outstanding | | Outstanding C | ommitments | | | | · | 201,791,000 | | |
| Inception Target # of Discretion New Target Funding Market % of Ontrol Date Total Asset Commitment Value Total Asset Commitment Object Osyao/16 Osya | | Total | | | | | ' " | 667,062,000 | | |
| Date Termination Extension by GP/LP Termination Commitment Value Total Asset Commitment 09/32/06 09/30/16 09/30/16 349/30/10 0.54% 0.54% 0.05% 12/31/14 09/30/12 08/30/20 12/31/14 09/10/20 13/32/30 0.49% 0.049% tunities 09/10/12 09/10/20 13/32/30 13/32/30 13/32/30 0.17% 0.049% Autusties 09/10/12 10/10/20 10/10/20 13/32/30 1.97% 0.049% Outstanding Commitments 10/10/20 10/10/20 10/10/20 1.97% 1.97% | IVATE CREDIT | Inception | Target | # of | Discretion | New Target | Funding | Market | % of | Outstanding |
| 09/28/06 09/30/16 09/30/16 0.54% 09/30/08 09/30/16 0.54% 0.10% 08/01/12 08/30/20 0.10% 0.10% 12/31/14 09/17/22 09/10/20 0.49% tunities 09/10/12 09/10/20 0.10% Outstanding Commitments 15,900,000 15,789,000 Total | | Date | Termination | Extension | by GP/LP | Termination | Commitment | Value | Total Asset | Commitment |
| 09/30/08 09/30/16 75,000,000 8,499,000 0.10% 08/01/12 08/30/20 60,000,000 55,114,000 0.67% 12/31/14 09/17/22 75,000,000 40,009,000 0.49% 09/10/15 09/10/20 13,922,000 0.17% Outstanding Commitments 161,789,000 1.97% Total | orchlight Debt Opportunity Fund II | 09/28/06 | 09/30/16 | | | | 128,000,000 | 44,245,000 | 0.54% | |
| 08/01/12 08/30/20 60,000,000 55,114,000 0.67% 75,000,000 0.49% 0 | orchlight Debt Opportunity Fund III | 80/30/08 | 09/30/16 | | | | 75,000,000 | 8,499,000 | 0.10% | |
| 12/31/14 09/17/22 75,000,000 40,009,000 0.49% 75,000,000 0.17% 75,000,000 0.17% 13,922,000 0.17% 15,000,000 1.97% <td>orchlight Debt Opportunity Fund IV</td> <td>08/01/12</td> <td>08/30/20</td> <td></td> <td></td> <td></td> <td>000'000'09</td> <td>55,114,000</td> <td></td> <td></td> | orchlight Debt Opportunity Fund IV | 08/01/12 | 08/30/20 | | | | 000'000'09 | 55,114,000 | | |
| 09/10/15 09/10/20 13,922,000 0.17% 354,500,000 161,789,000 1.97% Total 45,000,000 | orchlight Debt Opportunity Fund V | 12/31/14 | 09/17/22 | | | | 75,000,000 | 40,009,000 | | 45,000,000 |
| anding Commitments 45,000,000 161,789,000 1.97% 45,000,000 206,789,000 | ngelo Gordon Energy Credit Opportunities | 09/10/15 | 09/10/20 | | | | 16,500,000 | 13,922,000 | | |
| anding Commitments | | | | | | | 354,500,000 | 161,789,000 | | 45,000,000 |
| | | Outstanding C | ommitments | | | | | 45,000,000 | | |
| | | Total | | | | | | 206,789,000 | | |

Private Market Investments As of August 31, 2017

| PRIVATE EQUITY | Inception | Target | # of | Discretion | New Target | Funding | Market | % of | Outstanding |
|---|-------------------------|-------------|-----------|------------|-------------|---------------|---------------|-------------|-------------|
| | Date | Termination | Extension | by GP/LP | Termination | Commitment | Value | Total Asset | Commitment |
| Adams Street Partners | 12/22/95 | INDEFINITE | | | | 180,000,000 | 127,610,000 | 1.55% | 80,352,000 |
| Adams Street Secondary II | 12/31/08 | 12/31/20 | | | | 30,000,000 | 12,121,000 | 0.15% | 12,637,000 |
| Adams Street Secondary V | 10/31/12 | 10/31/22 | | | | 40,000,000 | 20,636,000 | 0.25% | 17,340,000 |
| Adams Street Venture Innovation Fund | 03/09/16 | 03/09/28 | | | | 75,000,000 | 3,413,000 | 0.04% | 71,587,000 |
| Bay Area Equity Fund | 06/14/04 | 01/15/13 | 1st 2 YR | Ъ | 1/15/2015 | 10,000,000 | 3,150,000 | 0.04% | |
| Bay Area Equity Fund II | 2/29/09 | 12/31/17 | | | | 10,000,000 | 8,667,000 | 0.11% | |
| Carpenter Community BancFund | 01/31/08 | 01/31/16 | | | | 30,000,000 | 23,512,000 | 0.29% | |
| EIF USPF I | 11/08/02 | 11/08/12 | 3rd 1YR | Ч | 11/08/15 | 30,000,000 | 269,000 | 0.01% | |
| EIF USPF II | 06/15/05 | 06/15/15 | | | | 50,000,000 | 40,635,000 | 0.49% | |
| EIF USPF III | 02/28/07 | 02/28/17 | | | | 65,000,000 | 58,641,000 | 0.71% | |
| EIF USPF IV | 06/28/10 | 06/28/20 | | | | 50,000,000 | 49,775,000 | 0.61% | |
| Oaktree Private Investment Fund 2009 | 02/28/10 | 01/31/17 | | | | 40,000,000 | 14,470,000 | 0.24% | |
| Ocean Avenue Fund II | 06/11/14 | 05/31/24 | | | | 30,000,000 | 21,926,000 | 0.27% | 10,384,000 |
| Ocean Avenue Fund III | 06/11/14 | 05/31/24 | | | | 50,000,000 | 10,000,000 | 0.07% | 40,000,000 |
| Paladin III | 11/30/07 | 12/31/17 | | | | 25,000,000 | 24,755,000 | 0.30% | |
| Pathway | 11/09/98 | 05/31/21 | | | | 125,000,000 | 29,778,000 | 0.36% | 14,420,000 |
| Pathway 2008 | 12/26/08 | 12/26/23 | | | | 30,000,000 | 20,794,000 | 0.25% | 6,622,000 |
| Pathway 6 | 05/24/11 | 05/24/26 | | | | 40,000,000 | 31,370,000 | 0.38% | 12,509,000 |
| Pathway 7 | 02/07/13 | 02/07/23 | | | | 70,000,000 | 41,687,000 | 0.51% | 28,012,000 |
| Pathway 8 | 11/23/15 | 11/23/25 | | | | 50,000,000 | 17,065,000 | 0.21% | 36,572,000 |
| Siguler Guff CCCERA Opportunities | 06/03/14 | 05/31/25 | | | | 200,000,000 | 118,280,000 | 1.44% | 106,048,000 |
| Siguler Guff Secondary Opportunities | 12/31/16 | 12/31/26 | | | | 50,000,000 | 9,396,000 | 0.11% | 45,682,000 |
| Real Assets | | | | | | | | | |
| Aether III & III Surplus | 11/30/13 | 11/30/20 | | | | 75,000,000 | 61,933,000 | 0.75% | 16,755,000 |
| Aether IV | 01/01/16 | 01/01/28 | | | | 20,000,000 | 15,551,000 | 0.19% | 34,003,000 |
| ARES EIF V | 09/09/15 | 09/09/25 | | | | 20,000,000 | 7,365,000 | %60.0 | 38,561,000 |
| Commonfund Capital Natural Resources IX | 06/30/13 | 06/30/20 | | | | 50,000,000 | 38,331,000 | 0.47% | 16,625,000 |
| Wastewater Opportunity Fund | 12/31/15 | 11/30/22 | | | | 25,000,000 | 6,050,000 | 0.07% | 18,950,000 |
| | | | | | | 1,545,000,000 | 817,480,000 | 9.95% | 607,059,000 |
| | Outstanding Commitments | ommitments | | | | | 607,059,000 | | |
| | Total | | | | | | 1,424,539,000 | | |
| | | | | | | " | | | |

Outstanding Commitments

Total

Market value column is the latest ending quarter plus any additional capital calls after the ending quarter.

The Target Termination column is the beginning of liquidation of the fund, however, some funds may be extended for an additional two or three years.



Meeting Date
10/11/17
Agenda Item
#3f.

Contra Costa County Employees' Retirement Association Liquidity Report – August 2017

August 2017 Performance

| | Cash Flow | Coverage Ratio |
|--|--------------|----------------|
| Benefit Cash Flow Projected by Model | \$38,250,000 | |
| Liquidity Sub-Portfolio Cash Flow | \$38,250,000 | 100% |
| Actual Benefits Paid | \$36,148,866 | 106% |
| Next Month's Projected Benefit Payment | \$38,250,000 | |

Monthly Manager Positioning - August 2017

| | Beginning Market | Liquidity Program | Market Value Change/Other | Ending Market |
|-----------------------------|---------------------|----------------------|------------------------------|------------------|
| | Value | Cash Flow | Activity | Value |
| Sit | \$491,463,652 | (\$750,000) | \$3,225,039 | \$493,938,691 |
| DFA | \$470,834,366 | (\$12,500,000) | \$1,692,236 | \$460,026,602 |
| Insight | \$661,073,235 | (\$25,000,000) | \$301,453,074 | \$937,526,309 |
| Liquidity Sub- Portfolio | \$1,623,371,253 | (\$38,250,000) | \$306,370,349 | \$1,891,491,602 |
| Cash | \$418,212,359 | \$74,398,866 | (\$331,506,423) | \$161,104,802 |
| Liquidity + Cash | \$2,041,583,612 | \$36,148,866 | (\$25,136,074) | \$2,052,596,404 |

Functional Roles

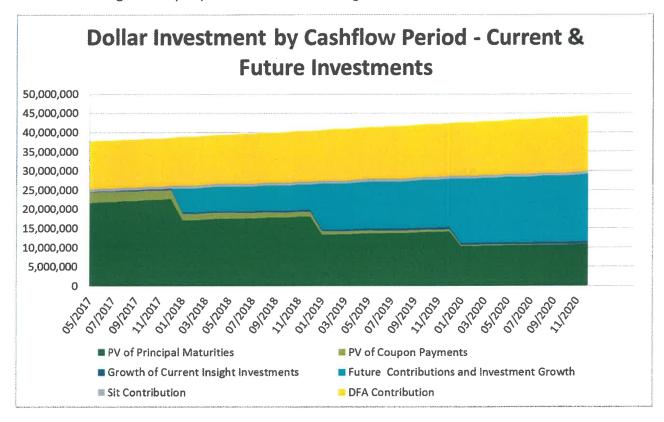
| Manager | Portfolio Characteristics | Liquidity Contribution |
|---------|--|--|
| Sit | High quality portfolio of small | Pays out net income on monthly basis. We expect |
| | balance, government guaranteed | this income to rise somewhat in the upcoming year. |
| | mortgages with higher yields. | |
| DFA | High quality, short duration portfolio | Pays out a pre-determined monthly amount. DFA |
| | of liquid, low volatility characteristics. | sources liquidity from across their portfolio. |
| Insight | Buy and maintain (limited trading) | Completion portfolio makes a payment through net |
| | portfolio of high quality, short | income and bond maturities that bridges the gap |
| | duration, primarily corporates. | between other managers and projected payment. |
| Cash | STIF account at custodial bank. | Buffer in the event of any Liquidity shortfall/excess. |

Notes

The eighth monthly cash flow from the liquidity program was completed on August 23, 2017 and covered more than the actual benefit payments. The excess cash flow of approximately \$2.1 million was larger than what was observed in July. We continue to monitor the coverage ratio, and will adjust the model to seek a tighter fit once the program has twelve months of operating history.

Cash Flow Structure

The chart below shows the sources of cash flow for the next several years of CCCERA's projected benefit payments. This table will change slightly as the model is tweaked and as the portfolios receive new rounds of funding each July as part of the Annual Funding Plan.





Meeting Date
10/11/17
Agenda Item
#5

Date:

October 11, 2017

To:

CCCERA Board of Retirement

From:

Timothy Price, Chief Investment Officer

Subject:

Establishment of pool of investment legal counsel firms

Overview and Recommendation

On May 10, 2017, the Board of Retirement approved the issuance of a request for proposals (RFP) for investment legal counsel services with the goal of establishing a pool of firms to draw upon. For over ten years, CCCERA has used Reed Smith exclusively for both fiduciary counsel and investment legal counsel. With an anticipated increase in legal review work as well, staff felt it was prudent to engage with additional firms in order to increase capacity for legal reviews of investment agreements. The firms in the investment legal counsel pool will be assigned projects based upon their area of expertise, capacity and lack of conflicts. The firms will provide legal advisory services as well drafting and negotiating investment manager agreements, fund documents and side letters.

Based upon the review of the RFP responses received, staff recommends including the following four firms in the pool:

1. Foley & Lardner

3. K&L Gates

2. Jackson Walker

4. Reed Smith

Search Process

CCCERA received 12 responses from qualified law firms to the request for proposal. The responses were reviewed by a staff committee consisting of Gail Strohl, Chief Executive Officer, Karen Levy, General Counsel and Timothy Price, Chief Investment Officer. After an initial review, the committee agreed to focus further research on the four firms being recommended. We interviewed each firm and engaged in extensive background checks with client references. Each of the recommended firms has the organizational strength and expertise to assist CCCERA.

Foley & Lardner is a large firm of approximately 850 attorneys based out of Boston, Massachusetts. The firm is well established with several business lines. The lead partner assigned to CCCERA's account will be Thomas Hickey. Mr. Hickey leads the firm's Fund Formation & Investment Management Practice. The firm has several California public fund clients, including SBCERA, SCERS, OCERS, SFERS and LACERA. The Fund Formation &



Investment Management Practice has extensive experience drafting and negotiating investment manager and fund agreements, with a particular expertise in legal structures that fall outside the traditional fund or limited partnership structures. In lieu of hourly rates, Foley & Lardner fees are capped at \$12,500 per strategy review, with the exception of special circumstances.

Jackson Walker is a Texas-based law firm that was founded in 1887. They have 375 employees across seven offices in Texas. David Parrish will be the lead partner on the CCCERA relationship. Mr. Parrish leads the Investment Funds Group comprised of 20 attorneys who represent institutional investors from 24 states and 11 countries. Within California, Jackson Walker works with CalPERS, CalSTRS and UC Regents. The firm also works with a number of the Texas state plans. The firm has been active in the Institutional Limited Partners Association (ILPA) among other investor organizations for several years. Jackson Walker's close connection to ILPA will be of assistance in private equity matters. Mr. Parrish's hourly rate is \$625 and rates decline for less senior attorneys.

K&L Gates is a large global firm with approximately 2,000 lawyers around the world. The firm has established a Public Pension and Sovereign Wealth Group, based in Seattle with an office in San Francisco, focusing on institutional investors. The group works extensively on private market and limited partnership engagements. The firm has worked with several California public funds, including CalPERS, SFERS, SDCERS and ACERA. CCCERA would work extensively with members of the Public Pension Group including Margaret Niles, Sonia R. Gioseffi and Charles Purcell. The Partner hourly rate is \$615.

The Reed Smith firm is a global law firm with more than 1,700 attorneys. In addition to the CCCERA relationship, Reed Smith represents CalSTRS, SBCERS, San Jose Police & Fire, South Carolina Retirement System Investment Commission and the Virginia Retirement System. Harvey Leiderman will remain as the Relationship Partner, but investment legal work will be handled by several other partners including Parik Dasgupta and Benton Burroughs. The hourly rate for partners is \$625. Reed Smith offers expertise and familiarity with CCCERA and our legacy investments.

Recommendation

The staff committee recommends the following:

- 1. Establish engagements with the Foley & Lardner, K&L Gates and Jackson Walker law firms to establish pool of investment legal counsel firms.
- 2. Continue CCCERA's existing engagement with Reed Smith for investment legal counsel projects on an as needed basis.
- 3. Authorize staff to assign investment legal work to any of the firms on an as-needed basis.

Meeting Date 10/11/17 Agenda Item #6a.

NOV 15/16

20 17

FALL ADVISORY COMMITTEE MEETING & ANNUAL PARTNERS MEETING

St. Julien Hotel 900 Walnut Street Boulder, CO

AGENDA

| WEDNESDAY NOVEMBER 15 | • | Advisory Committee Meeting Dinner (Oak at Fourteenth) |
|--------------------------|---|--|
| THURSDAY NOVEMBER 16 | | Breakfast Fidelity Real Estate Growth Fund III |

Long Wharf Real Estate Partners IV 9:30a Long Wharf Real Estate Partners V 11:00a

12:30p Lunch

Property Tour (333 Centennial) 2:30p







For additional information. please contact Jane Walsh at: jane.walsh@longwharf.com, 617.250.7262



2:15 Panel: Legal Alpha: How Legal Counsel Can Improve Returns

With the increasing complexity and sophistication of the investment environment, a robust in-house counsel office that works tightly with deal and investment teams can lead to increased returns. How should institutional investors structure their in-house counsel talent to ensure it complements the investment teams, particularly with the current emphasis in internal management? What are the first principles of bringing talent in-house? What are the critical attributes for in-house lawyers to work seamlessly with the finance professionals and generate alpha? A panel of General Counsels from major public pension funds will discuss these topics and share their experiences.

Moderator:

Dominic Auld, Partner, Bleichmar Fonti & Auld LLP

Panelists:

Jeff Davis, Chief Legal & Corporate Affairs Officer, Ontario Teachers' Pension Plan

Selin Bastin, General Counsel, PSP's Associate

2:55 Panel: Growing Opportunities in Private Debt

Investors have strong demand for private credit due to its attractive yield profile, persistent illiquidity premium, floating rate structure as well as potential downside protection given the privately negotiated nature of these transactions. Is there a place for private debt and other credit strategies in the larger institutional investors' portfolio? *Panelists:*

Hank D'Alessandro, Managing Director, Morgan Stanley Investment Management Ping Zhu, Senior Associate Director, Verus Investments
Stephen Nesbitt, Chief Executive Officer & Chief Investment Officer, Cliffwater

3:35 Afternoon Coffee Break

3:45 Panel: Emerging Markets: Asia Specific

With major markets like Brazil and Russia in recession and China significantly slowing down, emerging markets as a group seems to be struggling, just like the rest of the world. Coupled with strength in USD, capital outflows become inevitable, which in turn contributed to underperformance in many EM portfolios. But markets like India and Indonesia are still showing promise; some even point to evidence that the recent EM decline has already bottomed or nearing a turning point, marked by the encouraging rebound lately. Do our panelists agree or disagree?

Moderator:

James McCallum, Chief Financial Officer, **Sacramento Region Community Foundation**Panelists:

Al Clark, Global Head of Multi-Asset, Nikko Asset Management Carol Leung, Senior Analyst, Texas Municipal Retirement System

4:15 Chief Investment Officer Roundtable

Chief Investment Officers will focus on the key investment and management issues facing their funds along with what they consider to be their plan's "best ideas" in regards to their investment strategy. What are the best performing fund allocations you have made this year? What does a successful allocation look like and how are you identifying these investments?

Panelists:

Ralph Goldsticker, Chief Investment Officer, Alan Biller and Associates
Sean Bill, Investment Program Manager, Santa Clara Valley Transportation Authority



4:55 Breakout Discussions

In the format of roundtables, small discussion groups are formed by topic. This is your opportunity to interact with some of our star speakers of the day, ask questions, and make connections.

Table 1 - Investing In Equity Factors? Realistic Expectations For Outperformance Persistency of Different Approaches

Hosted By: Allianz Global Investors

Table 2 – Macro Outlook and Global Asset Allocation

Hosted By: Nuveen Investments

Table 3 – Winning in Fixed Income, Further Rate Hikes or Not

Hosted By: Stone Harbor

Table 4 – Headwinds Shifting to Tailwinds in International Markets

Hosted By: ClearBridge Investments

Table 5 – Commodities in Your Alternative Bucket

Hosted By: Alps Fund Services

Table 6 – Emerging Markets: Relevancy and Value in Today's Markets?

Hosted By: Brandes Investment Management **Table 7 – Emerging Markets: ASIA Specific**Hosted By: Nikko Asset Management

Table 8 – Execution Capabilities: Considerations for Building and Scaling Internally Managed Portfolios

Hosted By: Jane Street and BlackRock

Table 9 – ESG Now and Then: Recent Trends in ESG Implementation

Hosted By: HSBC

5:20 Closing Remarks

5:30 Networking Cocktail and Wine Tasting Hosted By IFM Investors

6:00 Invitation Only Dinner Hosted by Allianz Global Investors



California Institutional Investor Forum

An Annual Meeting of California's Institutional Investor Community – Thursday, December 7, 2017 Marriott Napa Valley, California

Designed for:

Pensions, Endowments, Foundations, Hospital Plans, Insurance Companies & Investment Consultants

2017 SPEAKERS

Rob Feckner, President, CalPERS Board of Administration

Travis Antoniono, Investment Officer Corporate Governance, California State Teachers' Retirement System (CalSTRS)

Don Pontes, Jr., CFA, Director, Head of Execution Services, California Public Employees' Retirement System (CalPERS)

Daniel Ingram, Vice President, Wilshire Associates

Simiso Nzima, CFA, Investment Director, Global Equity, California Public Employees' Retirement System (CalPERS)

Bob Maynard, Chief Investment Officer, Public Retirement System of Idaho

David Francl, Managing Director, Absolute Return, San Francisco Employees' Retirement System

Jonathan Shear, Chief Investment Officer, University of Utah

Marty Dirks, Trustee, San Jose Federated City Employees' Retirement System

Stephen Nesbitt, Chief Executive Officer & Chief Investment Officer, Cliffwater

James McCallum, Chief Financial Officer, Sacramento Region Community Foundation

Jeff Davis, Chief Legal & Corporate Affairs Officer, Ontario Teachers' Pension Plan

Ralph Goldsticker, Chief Investment Officer, Alan Biller and Associates

Ed Hoffman, Managing Director, Senior Consultant, Verus Investments

Jeff Nipp, Senior Investment Consultant, Milliman

Tim Barron, Senior Vice President, Chief Investment Officer, Segal Marco Advisors

Sean Bill, Investment Program Manager, Santa Clara Valley Transportation Authority

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7:30 Registration & Welcome Coffee

7:50 Breakfast Workshop—ESG Now and Then: Recent Trends in ESG Implementation

ESG discussion is rapidly evolving as are the techniques for incorporating ESG analytics and signals into the portfolio construction process. We explore how investors are assessing ESG's longer-term material impacts and how they are positioning their portfolios to avoid these potential risks. Finally, we examine specific strategies investors are using to address and integrate ESG issues in systematic value and multi-factor-based frameworks.

Moderator:

Daniel Ingram, Vice President, Wilshire Associates

Panelists:

Simiso Nzima, CFA, Investment Director, Global Equity, California Public Employees' Retirement System (CalPERS)
Travis Antoniono, Investment Officer Corporate Governance, California State Teachers' Retirement System (CalSTRS)
Alexander Davey, Director, Senior Equity Product Specialist, HSBC Global Asset Management

8:20 Welcome Remarks

Organizer: Kari Walkley, Program Manager, Markets Group

Honorary Chair: **Rob Feckner**, President, **CalPERS Board of Administration**Chairman: **Don Gervais**, Managing Director, **Allianz Global Investors**

8:30 Panel: Macro Outlook and Global Asset Allocation

Currently we find ourselves in a decent domestic growth environment, with reasonably positive outlook for corporate profitability, strong but relatively predictable dollar, and stabilized oil and other commodity prices. The biggest uncertainty seems to be in political factors, such as the extent of policy shifts under the new administration, the effectiveness of expected fiscal stimuli, as well as more referendums and elections in the Euro zone. How do our panelists account for these and other factors that could affect their global asset allocation decisions? *Moderator:*

Tim Barron, Senior Vice President, Chief Investment Officer, **Segal Marco Advisors** *Panelists:*

Bob Maynard, Chief Investment Officer, **Public Retirement System of Idaho David Wilson**, Managing Director, Head of Institutional Solutions Group, **Nuveen Asset Management Stephen Marshall**, Director, Head of Asset Allocation, **Beacon Pointe Advisors**

9:10 Presentation: Investing In Equity Factors? Realistic Expectations For Outperformance

Academic research and our own 20-year experience demonstrates that Style premiums, otherwise known as factors, are the true drivers of active returns. Institutions have sought factor-based strategies to improve return over the long run. However, factor-based portfolios may also contain a hidden risk not appreciated by all stakeholders – inconsistent performance versus the broad market. For this reason we have created a new methodology to quantify the persistency of factor-based approaches called "Time to Outperformance (TTO)." Time to Outperformance allows us to gauge (based on history) how long it takes for any given factor to outperform the broad market with a high degree of confidence. TTO can be reduced by combining factors, but this alone is not sufficient for the typical 3-5 year investment horizon. A holistic approach to factor combinations utilizes active portfolio construction and risk management to improve excess return consistency and achieve the minimal time to outperformance.

Presenter:

Dr. Michael Heldmann, Senior Portfolio Manager, Allianz Global Investors

9:40 Panel: Headwinds Shifting to Tailwinds in International Markets

After a decade of being out of favor, international value stocks are overdue for a comeback. Europe's high exposure to cyclical stocks is evolving from a drag to a benefit as prices firm and the yield curve begins to steepen. Accelerating earnings growth and stimulus measures are expected to drive international stock performance going forward. *Panelists:*

Safa Muhtaseb, Managing Director, Portfolio Manager, Clearbridge Investments
Jeff Nipp, Senior Investment Consultant, Milliman



10:20 Morning Coffee Break

10:35 Panel: Fixed Income - Opportunity in Multi-Sector Credit Strategies

With bond yields and spreads near historic low levels, many investors are enhancing return in their Fixed Income portfolios through Multi-Sector Credit strategies. This panel will focus on the opportunity in Multi-Sector Credit investing and the reasonable range of expected returns a diversified portfolio can deliver over a cycle. Our panelists will discuss why Multi-Sector Credit strategies are well suited to weather and capitalize on risks ahead.

Moderator:

Ed Hoffman, Managing Director, Senior Consultant, **Verus Investments** *Panelists:*

David Torchia, Head of Multi-Sector Allocation Strategies, Stone Harbor Investment Partners

11:15 Panel: Execution Capabilities: Considerations for Building and Scaling Internally Managed Portfolios

Many advanced institutional asset owners are strategically having more of their investments managed in-house. The merits are sound and abundant. But this model will require top-shelf execution capabilities as well as strong relationships with broker-dealers, counterparties and liquidity providers. The significance of these requirements will be especially amplified during periods of market stress. How should investors think about the cost structure of their trades? Is there a sweet spot between low-cost and reliability? How to control risk during volatile periods? Lastly, how to incorporate growing execution needs of different asset classes and newer instruments such as ETFs.

Panelists:

Don Pontes, Jr., CFA, Director, Head of Execution Services, California Public Employees' Retirement System (CalPERS)
Joe Mahoney, Institutional Sales & Trading, Jane Street
Scott Williamson, Managing Director, BlackRock

11:55 Panel: Commodities in Your Alternative Bucket

After years of low inflation and falling costs for "things," commodities are beginning to show signs of life. What role do commodities play in an alternatives allocation? What are some of the different ways to get exposure, and are oil and gold enough for a portfolio? Could performance figures and diversification benefits make a compelling case for commodities? Is the energy rout truly over and will oil make a significant comeback in the near future? What will rising rates, the price of the dollar, and inflation expectations herald for commodities in 2017 and beyond? *Moderator*:

James Walsh, Head of Portfolio Advisory, Albourne Partners

<u>Panelists:</u>

Jonathan Shear, Chief Investment Officer, University of Utah Kevin Baum, Portfolio Manager, Chief Investment Officer, USCF Investments

12:35 Networking Luncheon Hosted By Credit Suisse Asset Management

1:35 Panel: Emerging Markets: Relevancy and Value in Today's Markets?

It has been a challenging environment for emerging markets (EM). Returns relative to developed markets, and especially the U.S. market, have been volatile. Geopolitical issues, concerns over rising U.S. interest rates, currency fears, and perceived risk continue to dominate the headlines. Even though there has been some improvement recently, flows into the asset class were negative in 2016. Are EM equities still relevant and deserving of a meaningful allocation in a long-term, well-diversified portfolio?

Moderator:

Don Stracke, Senior Consultant, NEPC

Panelists:

Marty Dirks, Trustee, San Jose Federated City Employees' Retirement System Amelia Morris, Director, Brandes Investment Management